UHA Roadmap:

A Roadmap for Organizations Interested in a National Diabetes Prevention Program (National DPP) Umbrella Hub Arrangement (UHA)





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Learn UHA Basics

- Explore and understand benefits and structure of the UHA
- Review available UHA resources



Plan, Assess, and Engage Partners

- Conduct landscape/needs assessments
- Educate leadership on benefits of the UHA
- Identify and engage partners and ensure mission alignment

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Develop Business Plan

- Review UHA Application
- Develop value proposition
- Consider details of UHA business plan (staffing, billing, and costs)
- Identify referral sources and technology platform needs



Implement Business Plan

- Contract with technology vendor or utilize internal platform
- Execute contracts with subsidiary organizations
- · Submit UHA Application
- Adapt partner-supported education, marketing, and communication resources



Engage and Contract with Payers

- Enroll as Medicare Diabetes
 Prevention Program supplier
- Enroll as Medicaid provider (if applicable)
- Contract with other payers and employers
- Work with payers to recruit participants



Scale, Sustain, and Evaluate

- Evaluate UHA outcomes
- Revisit sustainability plan
- Increase number of partners
- Consider incorporating additional programs to the UHA

LEARN UHA Explore and understand the benefit of operationalizing a UHA to expand the National DPP lifestyle change **BASICS** program. Learn the structure of the UHA and review available **UHA resources**. Review the CDC UHA Guidance.

Visit **UHA Overview** page for more information.

PLAN, ASSESS, **AND ENGAGE PARTNERS**

- Conduct an assessment of the region the UHA will serve, including a landscape analysis, to understand the needs of the region and resources available to develop a UHA.
 - Begin initial planning of UHA operationalization (see Step 3).
 - Educate leadership and partners on the benefit of forming or joining a UHA.
 - Identify and engage core partners (i.e., <u>UHO</u>, <u>subsidiary organizations</u>, or state conveners).
 - Ensure mission alignment between partners.
- Understand partners' needs and develop work plan.

Visit UHA Overview page for more information.

DEVELOP BUSINESS PLAN

- Review the CDC UHA Application.
- Develop the business plan, <u>value proposition</u>, and sustainability plan.
- Consider how answers to the following questions impact UHA operationalization.
 - What are the startup and ongoing costs of operationalizing a UHA?
 - What staff will need to be involved in UHA operationalization?
 - How many subsidiary organizations will the UHA recruit?
 - What payer pathways will the UHA pursue (e.g., Medicare, Medicaid, commercial payers, managed care organizations (MCOs), and/or employers)?
 - How much revenue is projected from payers? Note: The MDPP Revenue Projection Tool can be used to help determine revenue from Medicare participants. What support and services will the UHO provide to subsidiary organizations (e.g., billing and claims,
 - referrals, Lifestyle Coach training, etc.)? How will the UHO bill, receive, and process payments and/or referrals? Are billing systems
 - available in-house or will services be provided by a vendor?

Visit <u>UHA Business Model</u> page for more information.

IMPLEMENT BUSINESS PLAN

- Contract with a technology vendor or utilize an internal platform.
 - Implement a strategy for obtaining referrals.
- Negotiate and execute contracts between the UHO and subsidiary organizations.
 - Contracts may include data use agreements (DUAs) and <u>business associate agreements</u> (BAAs).
- Submit the CDC UHA Application.
- Adapt marketing and guidance documents, such as one-pagers, slide decks, and elevator pitches.

Visit **UHA Business Model** page for more information.

ENGAGE AND CONTRACT **WITH PAYERS**

- Review the Medicare Diabetes Prevention Program (MDPP) Supplier Enrollment Guide and other MDPP implementation resources.
- Submit the MDPP supplier application for each state the UHA will cover.
- If the National DPP lifestyle change program is a covered benefit in the state, enroll the UHA (or subsidiary organization(s) as required) as a Medicaid provider.
- If the National DPP lifestyle change program is an MCO sponsored program, engage and establish contracts between the UHA and MCO.
- Review additional resources on engaging commercial payers and employers.
- Develop communication materials to demonstrate the value proposition and return on investment (ROI) of the UHA.
- Encourage all payer partners to support efforts to identify and outreach to participants.

Visit <u>UHA Reimbursement</u> page for more information.

SCALE. **SUSTAIN, AND EVALUATE**

- Evaluate UHA utilization, participant retention, network adequacy, and outcomes.
- Revisit sustainability plan.
- Increase number of payers, participants, subsidiaries, and other partners as needed to develop a sustainable UHA.
- Consider incorporating additional evidence-based programs or programs to address health-related social needs (HRSN) as an additional service offering of the UHA.
- Identify ways to scale the UHA and encourage partners to implement effective participant retention strategies.

Visit UHA Sustainability page for more information.